

November 28, 2022

The General Manager
Pakistan Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
Karachi

Dear Sir,

CORPORATE BRIEFING SESSION

This is to inform you that the Corporate Briefing Session of Dawood Hercules Corporation Limited (the Company) will be held on Monday, December 5, 2022 at 10:00 AM at The Dawood Foundation Business Hub, Ground Floor, Dawood Centre, M.T. Khan Road, Karachi and via video link facility to brief about the Company's financial performance and future outlook.

Those shareholders/analysts/investors, who desire to attend the session online, are requested to register themselves by sending an email along with the following particulars at company.secretary@dawoodhercules.com with subject of 'Registration for Corporate Briefing Session 2022 of DH Corp':

Name	CNIC No.	Folio No. / CDC	Organization	Email	Cell Phone
		A/c No. (if any)	Name (if any)	Address	No.
Letter of the later					

Video Link and login credentials to join the session will be shared with those shareholder/analysts/investors whose email containing the aforementioned particulars are received at the above mentioned email address before 10:00 AM on Sunday, December 4, 2022.

The Presentation for Corporate Briefing Session 2022 is enclosed.

We would appreciate your assistance in communicating this information to TRE Certificate Holders of the Exchange.

Thanking You,

Yours Sincerely,
Imran Chagani
Company Secretary

Corporate Briefing Session Q3 - 2022



DISCLAIMER

- THIS PRESENTATION IS NOT AN OFFER OR SOLICITATION OF AN OFFER TO BUY OR SELL ANY SECURITIES OR ANY INVESTMENT.
- This presentation has been prepared by Dawood Hercules Corporation Limited ("DHCL") solely for information purposes. No representation or warranty express or implied is made thereto, and no reliance should be placed on, the fairness, accuracy, sufficiency, completeness or correctness of the information or any opinion contained herein, or any opinion rendered thereto. The information contained in this presentation should be considered in the context of the circumstances prevailing at the time and will not be updated to reflect any developments that may occur after the date of the presentation. Neither DHCL nor any of its respective subsidiaries, affiliates, officials, advisors, associates, employees or any person working for, under or on behalf, shall have any responsibility and/or liability of any nature whatsoever (in contract or otherwise) for any loss whatsoever arising from any use of this presentation or its contents or otherwise arising in connection with this presentation.
- This presentation does not constitute or form part of a prospectus, offering circular or offering memorandum or an offer, solicitation, invitation or recommendation to purchase or subscribe for any securities and no part of it shall form the basis of, or be relied upon in connection with, or act as any inducement to enter into any arrangement, agreement, contract, commitment or investment decision in relation to any securities. This presentation shall not at all be intended to provide any disclosure upon which an investment decision could be made. No money, securities or other consideration is being solicited, and, if sent in response to this presentation or the information contained herein, will not be accepted.
- The presentation may contain statements that reflect DHCL's own beliefs and expectations about the future. These forward-looking statements are based on a number of assumptions about the future, which are beyond DHCL's control. Such forward-looking statements represent, in each case, only one of many possible scenarios and should not be viewed as the most likely or standard scenario. Such forward looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. DHCL does not undertake any obligation to update any forward-looking statements to reflect events that occur or circumstances that arise after the date of this presentation and it does not make any representation, warranty (whether express or implied) or prediction that the results anticipated by such forward-looking statements will be achieved. In addition, past performance should not be taken as an indication or guarantee of future results.
- Certain data in this presentation was obtained from various external data sources that DHCL believes to its knowledge, information and belief to be reliable, but DHCL has not verified such data with independent sources and there can be no assurance, representation or warranty as to the accuracy, sufficiency, correctness or completeness of the included data. Accordingly, DHCL makes no assurance, representation or warranty as to the accuracy, sufficiency, correctness or completeness of that data, and such data involves risks and uncertainties and is subject to change based on various factors.

Dawood Hercules

By attending this presentation, you are agreeing to be bound by the foregoing limitations.

DAWOOD HERCULES CORPORATION LIMITED

CURRENT INVESTMENT PORTFOLIO AT MARKET VALUE AS AT SEP 30, 2022



empiricai



Money
Market Investments
PKR 1,531 bn

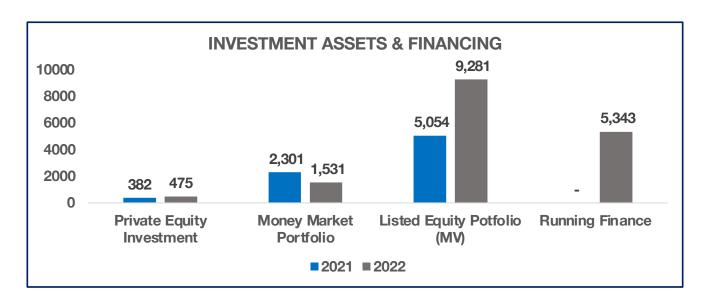
Strategic Investment PKR 49,654 mn Private Equity Investment PKR 475 mn





REVENUE – NINE MONTHS ENDED SEP 30, 2022

(Amounts in PKR mn)	September 30, 2021	September 30, 2022	Variance
Dividend - Engro	3,003	5,147	↑ 71.43%
Dividend - Others	223	808	1 262.54%
Interest Income	216	229	(0.57%)
Realized Gain / (Loss) on Quoted Shares	185	(32)	↓ (117.49%)
Unrealized (Loss) on Quoted Shares	(371)	(1,816)	↓ (389.85%)
Total Revenue	3,255	4,336	1 (33.20%)



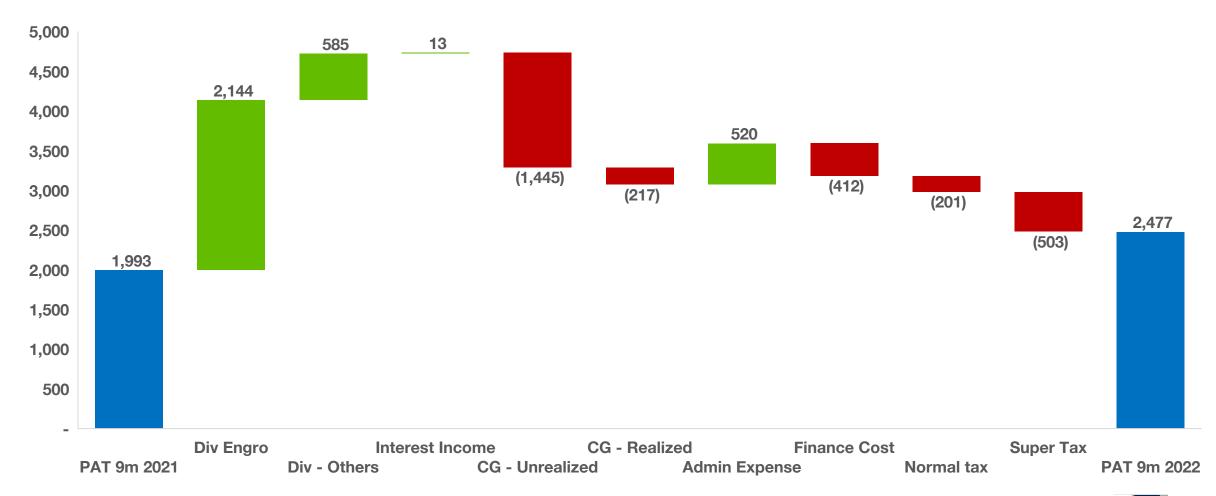


PROFIT AND LOSS – NINE MONTHS ENDED SEP 30, 2022

(Amounts in PKR mn)	September 30, 2021	September 30, 2022	\	/ariance
Total Revenue	3,255	4,336	1	33.21%
Administrative Expenses - Net	(690)	(170)	1	75.36%
Finance Costs	(92)	(504)	1	-447.83%
Profit Before Tax	2,473	3,662	1	48.08%
Taxation - Normal	(481)	(682)	1	-41.79%
Taxation – Super Tax	-	(503)	1	-100%
Profit After Taxation	1,992	2,477	1	24.35%
Earning per Share (Rupees)	4.14	5.15	1	24.35%
Dividend Paid (Rupees)	4.50	9.00		Rs. 5.50/share
Dividend Payable (Rupees)	5.00	6.00		higher



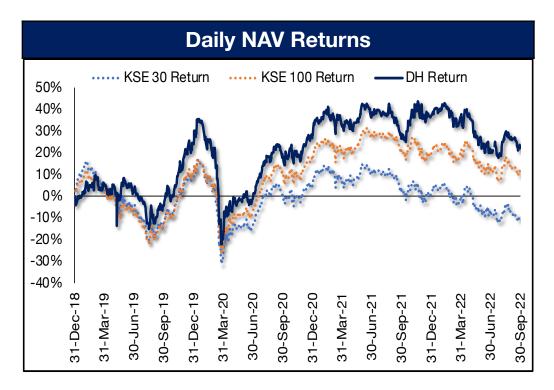
PROFIT AND LOSS – NINE MONTHS ENDED SEP 30, 2022





M DH EQUITY MARKET CORE PORTFOLIO PERFORMANCE 9M 2022

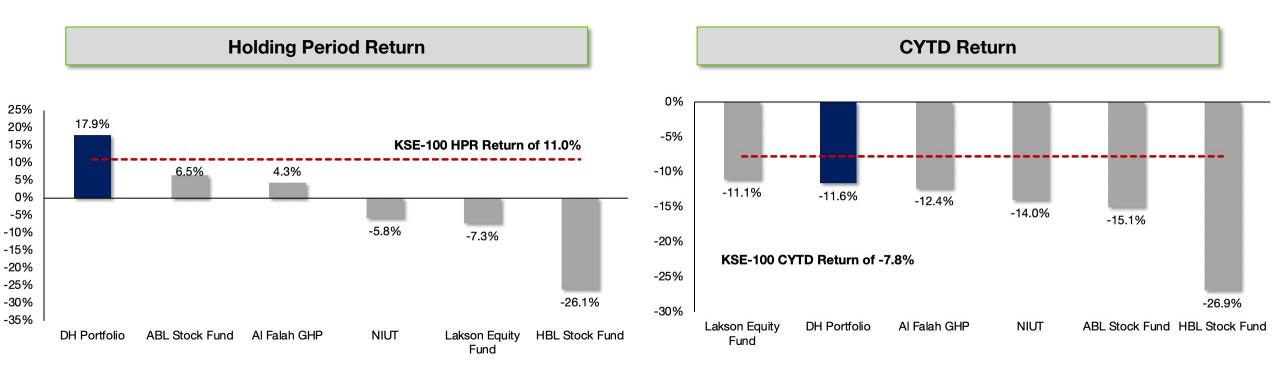
	Portfolio	KSE 100	Alpha
Daily Portfolio NAV vs KSE 100:			
- Inception to date	22.43%	10.96%	11.47%
- CYTD	-10.73%	-7.78%	-2.96%
Holding Period Return:	14.46%	10.96%	3.50%
Income 01-Jan-22 to 30-Sep-22:			
Realized Capital Gain/(Loss)	PKR (30.79	9) mn	
Dividend Income	PKR 787.9	7 mn	







M DH EQUITY MARKET CORE PORTFOLIO VS ACTIVE MUTUAL FUNDS

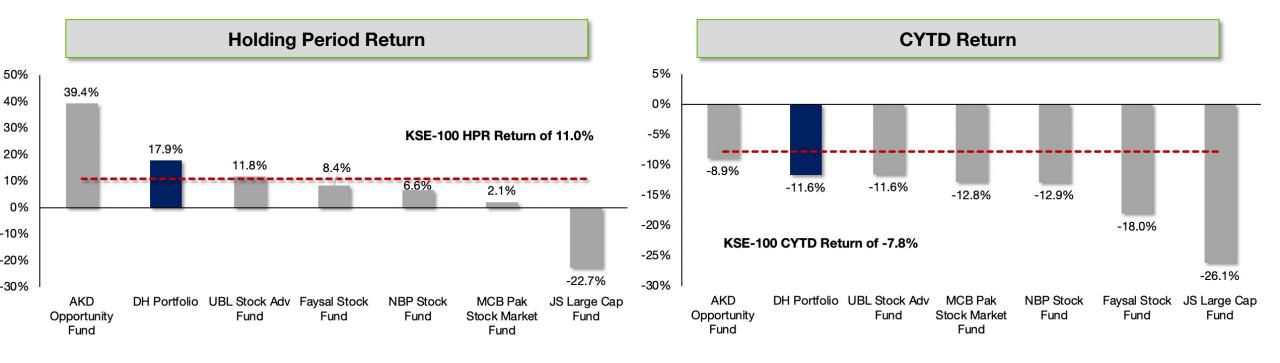


- On HPR basis DH portfolio has outperformed all of its peers in the active funds category
- Similar trend was witnessed in CYTD basis as DH portfolio outperformed most of its peers





MINIOR OF THE PROPERTY OF THE



- On HPR basis DH portfolio has largely outperformed all of its peers in the aggressive funds category
- Similar trend was witnessed in CYTD basis as DH portfolio outperformed almost of its peers

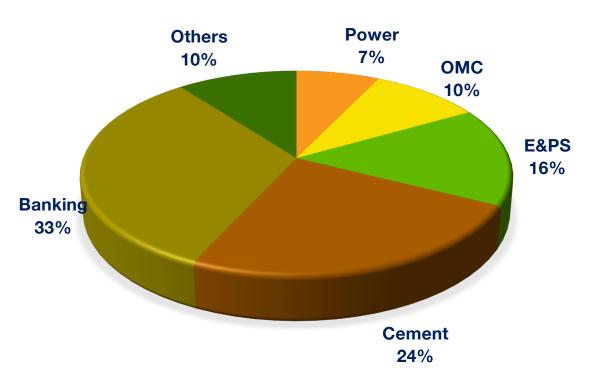


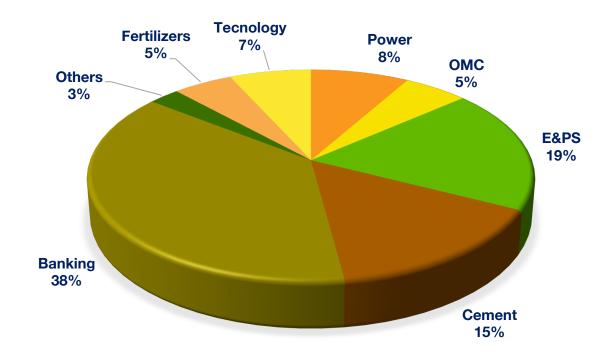


M DH EQUITY MARKET CORE PORTFOLIO – SECTORAL MIX

SEP - 2021

SEP - 2022







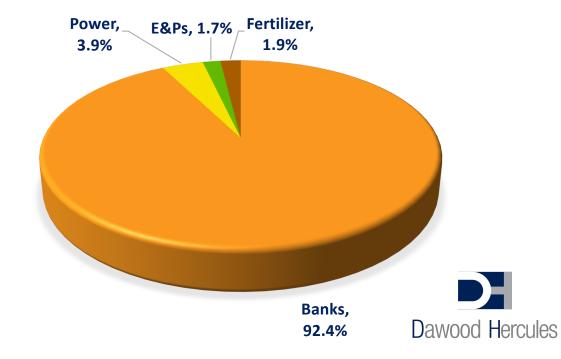


M DH EQUITY MARKET LEVERAGE PORTFOLIO - PERFORMANCE 9M 2022

Leveraged Portfolio as at 30-Sep-2022									
Share	Weight at MV	Total Investment at Cost (PKR MN)	Total Investment at MV (PKR MN)	Unrealised Gain (PKR MN)	Dividend Income (PKR MN)	Total Return (PKR Mn)	Price Return (%)	Div. Yield (%)	Total Return (%)
Banks	92.4%	5,831.4	4,752.8	(1,078.7)	579.8	(498.9)	-18.5%	9.9%	-8.6%
Power	3.9%	220.2	201.7	(18.5)	56.2	37.8	-8.4%	25.5 %	17.2%
E&Ps	1.7%	94.7	86.9	(7.8)	4.2	(3.7)	-8.3%	4.4%	-3.9%
Fertilizer	1.9%	107.4	99.9	(7.5)	9.1	1.7	-6.9%	8.5%	1.6%
Holding Period Return	100.0%	6,253.7	5,141.3	(1,112.4)	649.4	(463.1)	-17.8%	10.4%	-7.4%

PERFORMANCE:

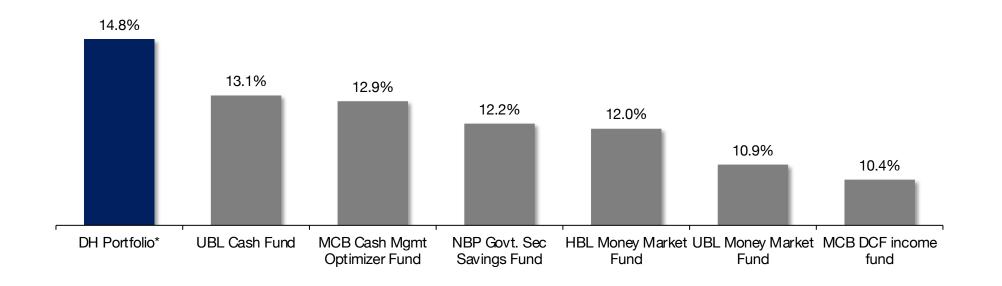
	Since Inception		CYTD	
	% PKR Mn		%	PKR Mn
Dividend Yield	12.1%	649	11.8%	633
Cost of Funds	10.3%	555	9.4%	508
Dividend Arbitrage	1.8%	94	2.3%	125



M DH TREASURY PORTFOLIO PERFORMANCE 9M 2022

Investment Type	Investment Amount (PKR)	Rate of Return
3Y PIB Floater	1,500.00	15.40%
Placements	1,052.84	15.42%
Total	2,552.84	

Period: Jan-Sep22	PKR mn
Average Funds	2,366.93
Total	14.79%





DAWOOD HERCULES CORPORATION LIMITED – UPDATES

SALE OF SUBSIDIARY - EMPK

- On October 06, 2022, the Board of Directors and on November 21, 2022, the Shareholders in their EOGM, have approved the sale of Empiric AI (Private) Limited to Avanceon Limited, under a share swap arrangement:
 - In exchange for 7,767,400 shares of Octopus Digital Limited representing 5.68%
 - One seat on the Board of Octopus Digital Limited
 - Lock-in period of two years
- Approval from Competition Commission of Pakistan is awaited to complete the transaction, which is expected before year end



Q & A

